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REQUEST FOR QUOTATIONS

DESCRIPTION	CONDUCT EMPIRICAL STUDY ON OCEANS ECONOMY IN THE EASTERN CAPE	
RFQ032-2025	CLOSING DATE: 6 DECEMBER 2024	CLOSING TIME:15H00
ENQUIRIES MAY DIRECTED AS FOLLOWS, REGARDING		
BIDDING PROCEDURE: Mr Malwande Ntongana, tenders@ecsecc.org and tenders.ecsecc@gmail.com		TECHNICAL INFO: Ms Viwe Fokwebe viwe.fokwebe@ecsecc.org and tenders@ecsecc.org and tenders.ecsecc@gmail.com

BIDDER'S INFORMATION					
NAME OF BIDDER					
BIDDER'S ADDRESS					
NAME OF BIDDER'S REPRESENTATIVE					
POSITION HELD IN COMPANY					
TELEPHONE NUMBER		VAT REGISTRATION NUMBER			
EMAIL ADDRESS					
COMPANY REGISTRATION NUMBER					
CSD NUMBER	MAAA	TCC COMPLIANT (TICK APPLICABLE)	YES		
			NO		
BID RESPONSE					
QUOTATION AND BID DOCUMENTS MAY BE DELIVERED ELECTRONICALLY BY EMAILING ZIP FILE OR SENDING A LINK THROUGH TO TENDERS@ECSECC.ORG AND TENDERS.ECSECC@GMAIL.COM					



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1 INTRODUCTION

1.1 Eastern Cape Socio Economic Consultative Council (ECSECC) is a Schedule 3C public entity governed in terms of the Public Finance Management Act (PFMA).

1.2 ECSECC is governed by the Board of Directors and reports to the Eastern Cape Office of the Premier (OTP).

1.3 It was established as a multi-stakeholder Council to advise the provincial government on improving service delivery and to create a common platform for debate between the various development communities of the Eastern Cape.

1.4 ECSECC is situated in Vincent, East London.

2 BACKGROUND

2.1 The oceans economy is a critical component of the Eastern Cape's economic landscape encompassing a diverse range of industries such as fisheries, shipping, marine tourism and offshore energy.

2.2 Despite its significance, the comprehensive economic contributions of the ocean economy to the province's GDP, employment, trade and fiscal revenues remain underexplored.

2.3 The Eastern Cape with its extensive coastline and rich marine resources stands to benefit significantly from a well-documented and analyzed ocean economy. However, the lack of a dedicated satellite account for the ocean economy has limited the province's ability to fully appreciate the sector's economic value and potential.

2.4 ECSECC therefore intends to create a satellite account and conduct an empirical study that will provide more detailed and focused analysis of the ocean economy's contributions to various macroeconomic indicators with the aim of filling the existing knowledge gap.

2.5 It is against this background that ECSECC solicits a service provider to conduct an empirical study on the ocean economy in the Eastern Cape.

3 DEFINITIONS

ACRONYM MEANING	
ECSECC	Eastern Cape Socio Economic Consultative Council
GDP	Gross Domestic Product
GVA	Gross Value Added
IEA	Integrated Economic Accounts
OTP	Office of the Premier in the Eastern Cape to which ECSECC reports
PFMA	Public Finance Management Act No. 1 of 1999
SAM	Social Accounting Matrix
SLA	Service Level Agreement
SNA	System of National Accounts
SUT	Supply and Use Table
VAT	Value Added Tax as per VAT Act

4 SCOPE OF WORK

4.1 ECSECC seeks to appoint a prospective service provider to conduct an empirical study on oceans economy in the Eastern Cape that will provide a more detailed and focused analysis of ocean economy's contributions to various macroeconomic indicators.

4.2 The service provider must create a satellite account and purchase required data.

4.3 The service provider must deploy quantitative research which will includes an analysis of the ocean economy's potential to drive economic growth, generate employment and enhance fiscal revenues through targeted tax policies.

4.4 The empirical study must include impact on:

- 4.4.1 Economy where the bidder quantifies the impact of ocean economy on GVA of other sectors and on GDP,
- 4.4.2 Labour including employment by skills,
- 4.4.3 Poverty by income group,
- 4.4.4 Trade and investment,
- 4.4.5 Demographics must include people of different demographic groups such as male vs female, youth vs adult, and
- 4.4.6 Fiscal including assessing the potential for fiscal stimulation through tax revenues generated by the ocean economy.

4.5 The service provider must train ECSECC staff in how the satellite account was developed and present SAM models to staff and the Provincial Core-Secretariat of the Ocean Economy.

5 COMPETENCY REQUIREMENTS

5.1 The bidder must have the following competencies and capacity:

5.1.1 Sector-specific satellite account framework expertise

- 5.1.1.1 The bidder must have expertise in satellite account frameworks which expand standard national accounts to incorporate specialized data on sectors such as the ocean economy.
- 5.1.1.2 The bidder must have competency in identifying relevant data sources such as marine transport and fisheries; and reclassifying them within the SAM is essential for building a comprehensive view of the ocean economy.
- 5.1.1.3 The bidder must have advanced techniques for adjusting non-market transactions such as ecosystem services to enable a more complete economic assessment, critical for reflecting environmental value within the satellite accounts.

5.1.2 Technical proficiency in SAM and Leontief multipliers model

- 5.1.2.1 The bidder must be skilled in constructing and interpreting a provincial SAM which integrates economic sectors, households and institutions.
- 5.1.2.2 The bidder must be familiar with SAM data structures that enable a detailed analysis of economic flows and interdependencies particularly for understanding the impact of the ocean economy on other sectors.
- 5.1.2.3 The bidder must be competent in applying the Leontief multiplier model for economy-wide analysis.

5.1.3 Proficiency in 2008 SNA and IEA

- 5.1.3.1 The bidder must have technical knowledge of the 2008 System of National Accounts (SNA) and Integrated Economic Accounts (IEA) for managing and harmonizing ocean economy data within national frameworks including (for each account) handling large datasets and skills in data cleaning, processing and aggregation for each account, to ensure data quality.
- 5.1.3.2 The bidder must have knowledge of provincial and sector-specific statistics to ensure a localized perspective, enhancing the relevance of SAM and satellite accounts for regional economic policy.

5.1.4 Understanding of the environmental-economic nexus

- 5.1.4.1 The bidder must be competent in assessing environmental aspects that impact the ocean economy such as marine biodiversity, pollution and sustainable resource management; and in analyzing their linkages within the SAM.

- 5.1.4.2 The bidder must have knowledge of ocean economic activities including fishing, shipping and coastal tourism.
- 5.1.4.3 The bidder must understand how these activities are represented in both Eastern Cape satellite account and Eastern Cape SAM so to calculate and interpret sector-specific multipliers.
- 5.1.5 Proficiency in impact assessment and policy implication analysis
 - 5.1.5.1 The bidder must have proficiency in impact assessment and ability to analyze policy implications for sustainable ocean economy development.
 - 5.1.5.2 The bidder must understand how policy changes affect the economy-wide impact of ocean-related sectors and ability to make targeted recommendations for economic and environmental resilience.
- 5.1.6 Knowledge of South African National Development Plan and targets
 - 5.1.6.1 The bidder must have comprehensive knowledge of South African National Development Plan and target setting.
 - 5.1.6.2 The bidder must have expertise in the Marine Industry and be familiar with the Operation Phakisa: Oceans Economy Lab initiative of the South African Government.

6 SPECIAL CONDITIONS OF CONTRACT

6.1 Project Management:	The service provider must develop a comprehensive project plan, manage resources effectively and keep the ECSECC team informed of progress throughout the implementation. The service provider will train ECSECC staff on the satellite account and present SAM models to ECSECC staff and the Provincial Core-Secretariat of Oceans Economy.
6.2 Communication:	The service provider must maintain clear and consistent communication with ECSECC throughout the project. ECSECC will maintain open communication channels with the service provider to ensure everyone is informed of progress and any arising questions are addressed promptly. The meetings will be held both physical and virtual, when required. The physical meetings will be held at ECSECC offices in East London.
6.3 Access to information:	ECSECC Project Leader will be the key contact for information regarding this project. ECSECC Project Leader will be responsible for facilitating the meetings to engage on the report.
6.4 Decision-Making:	ECSECC will provide timely decisions on any critical aspects of the project that require our input.
6.5 Deliverables:	The expected deliverables will follow the approval process detailed below: - Milestone 1: Eastern Cape Ocean Economy Satellite Account (ECOESA) including environmental and economic nexus - Milestone 2: Eastern Cape Social Accounting Matrix (ECSAM) including external matrices for ocean economy activities - Milestone 3: Economy-wide SAM Model (EWSAMM) including Leontief multipliers for ocean economy impact assessment - Milestone 4: Report on empirical study on the oceans economy in the Eastern Cape showing impact on economy, labour, poverty, demographics, fiscal, and trade and industry.

	- Milestone 5: Training, feedback and engagement which includes training on satellite account and presentation on SAM model development.
6.6 Payment of invoices:	The payment of invoices shall be made within thirty (30) days of the date on which the invoice and all supporting documentation is received. The supporting documentation includes invoices from third parties, and all other proof of liability, etc. Payment will be processed as follows: - 25% on completion and approval of milestone 1 - 25% on completion and approval of milestone 2 - 20% on completion and approval of milestone 3 - 20% on submission and approval of milestone 4 - 10% on completion and approval of milestone 5
6.7 Prices:	The prices charged on the invoices shall not exceed the prices quoted and committed in the purchase order, unless prior approval by ECSECC.
6.8 Tax Compliancy:	No contract shall be concluded with any bidder whose tax matters are not in order. The bidder must ensure that their tax matters are in order throughout the contract period.
6.9 Declaration Compliancy:	ECSECC shall supply the service provider with the Bidder's Declaration Form every beginning of the financial year, for the duration of the contract, which the service provider will complete and send it back to ECSECC year.
6.10 Disputes Resolution:	Should there be disagreement between the service provider and the project officials pertaining to this contract, the service provider may escalate the matter to the ECSECC CEO before engaging in the legal process. ECSECC will always attempt to address any disagreements with the service provider to avoid legal disputes.

7 SUBMISSION OF QUOTATIONS

7.1 Bid documents may be submitted on or before the closing date and time, as follows:

7.1.1 Electronically by emailing a compressed zip folder to tenders@ecsecc.org and tenders.ecsecc@gmail.com, quoting the reference **RFQ032-2025**.

OR

7.1.2 Electronically by emailing a link pointing to your cloud account for file access to tenders@ecsecc.org and tenders.ecsecc@gmail.com quoting the reference **RFQ032-2025**.

7.2 Bidding enquiries may be directed to Mr Malwande Ntongana at tenders@ecsecc.org and tenders.ecsecc@gmail.com or phone 043 701 3400.

7.3 Bidders are required to submit, **on or before 6 December 2024 at 15H00**, the following:

7.3.1 A costed technical proposal with sufficient detail that demonstrates comprehension and competency to deliver as per the scope of work.

7.3.2 Proof of valid competency requirements.

7.4 Mandatory returnable documents as supplied.

7.4.1 SBD 3.3

7.4.2 SBD 4

7.4.3 SBD 6.1

7.4.4 SBD 7.2

7.4.5 GCC

7.5 Failure to submit the requirements as outlined in 7.3 through to 7.4 may render your bid non-responsive.

8 EVALUATION CRITERIA

ECSECC has set minimum standards (Gates) that a bidder needs to meet in order to be evaluated and selected as a successful bidder. The minimum standards consist of the following:

Pre-qualification Criteria (Gate 0)	Functionality Criteria (Gate 1)	Price and Specific Goals (Gate 2)
Bidders must submit all documents as outlined in (Table 1) below. Only bidders that comply with ALL these criteria will proceed to Gate 1.	Bidder(s) are required to achieve a minimum of 80 points out of 100 points to proceed to Gate 2 (Price and Specific Goals).	Bidders will be evaluated out of 100 points, as per (Table 2) , below and Gate 2 will only apply to bidders who have met and exceeded the threshold of 80 points.

8.1 Gate 0: Prequalification

8.1.1 The bidders must return the documents listed in **Table 1**.

8.1.2 All documents must be completed and signed by the duly authorized representative of the prospective bidders.

8.1.3 During this phase Bidders' responses will be evaluated based on compliance with the listed administration, using the Central Supplier Database (CSD), and mandatory bid requirements.

8.1.4 The bidders' proposal may be disqualified for non-submission of any of the documents.

Table 1: Documents that must be submitted for Pre-qualification.

Document that must be submitted	Non-submission may result in disqualification?	
1. Tax Clearance Certificate	YES	a. ECSECC transacts with service providers that have a compliant tax status. b. ECSECC makes use of the CSD report to verify tax status of suppliers. Please ensure that your tax affairs are in good order with SARS. c. ECSECC does not transact with service providers that have a non-compliant tax status.
2. SBD 3.3 -Pricing Schedule	YES	Complete and sign the supplied pro forma document.
3. SBD 4 -Bidders' Disclosure	YES	Complete and sign the supplied pro forma document.
4. SBD 6.1 -Preference Points Claim Form in terms of Preferential Procurement Regulations, 2022	NO	Complete and sign the supplied pro forma document. Non-submission will lead to a zero (0) score on Specific Goals.
5. SBD 7.2 -Contract Form	NO	Complete and sign the supplied pro forma document.
6. GCC	YES	Sign and return with bid documents.
7. Costed Proposal	YES	Proposal showing how the scope of work will be met

8.2 Gate 1: Functionality Criteria

The threshold is set at 80 points out of 100 and the accepted bids will be evaluated as follows:

Element	Weight
Ability to build a Provincial Ocean Economy Satellite Account a. Technical proposal that demonstrates solutions to scope of work including: - Solutions to the scope of work (max 15 points) - Knowledge of the Maritime Industry, the Operation Phakisa: Oceans Economy and all its sub-sectors (ocean economy landscape) (max 10 points) - How training and feedback will be conducted (max 5 points) - Proposal that is not responsive to the scope of work (0 points) [points based on submission of a report on a sector-specific satellite account that the bidder created for a province]	30
Ability to customize database to build a Provincial Social Accounting Matrix a. Technical proposal that demonstrates solutions to scope of work including: - Proven experience in developing baseline data, economic projections and ability to develop targets for a project based on project or programme data and outputs [points based on submission of proof of models conducted which can be submitted by providing a link]	25
Ability to perform an impact assessment employing an economy-wide SAM model a. Multi-disciplinary project leader or team with experience in: - Maritime sector expertise (10 points) - Technical proficiency in economic modelling (10 points) - Proficiency in impact assessment and analyzing policy implications (5 points) [points based on submission of CVs for the project leader or team]	25
Ability to perform an analysis study of the Oceans Economy in a province a. Knowledge of the South African trade, economic modelling and target setting (10 points) b. Understanding of the environmental-economic nexus (5 points) c. Advanced analytical and report writing skills (5 points) [points based on submission an empirical impact assessment study of the Oceans Economy that the bidder conducted in a province]	20
Total	100

8.3 Gate 2: Price and Specific Goals

8.3.1 In terms of regulation 4 of the Preferential Procurement Regulations, 2022, pertaining to the Preferential Procurement Policy Framework Act, 2000 (Act 5 of 2000), responsive bids will be adjudicated on the 80/20-preference point system in terms of which points are awarded to bidders on the basis of:

- The bid price (maximum 80 points) and
- Specific Goals (maximum 20 points).

8.3.2 The evaluation of price and specific goals will be evaluated as outlined in **Table 2 below**.

Table 2: Price and Specific Goals Evaluation

Element	Weight
Price	80
Specific Goals	20
Historically Disadvantaged Individuals (HDIs)	
- Enterprises with ownership of 51% or more by person(s) who are black persons	(5 points)
- Enterprises with ownership of 51% or more by person(s) who are women	(5 points)
- Enterprises with ownership of 51% or more by person(s) who are youth	(5 points)
- Enterprises with ownership of 51% or more by person(s) with disability	(2 points)
- Enterprises located and/or operating within the borders of the Eastern Cape	(3 points)
Total	100

9 TERMS AND CONDITIONS

- 9.1 The RFQ forms should **not** be retyped or redrafted, but photocopies may be prepared and used.
- 9.2 Should the RFQ forms not be filled in by means of electronic devices, bidders are encouraged to complete forms in a **blank ink**.
- 9.3 The forms documents shall be completed, signed, and submitted with the bid.
- 9.4 Failure on the part of the bidder to sign any of the forms of the RFQ documents and thus to acknowledge and accept the conditions in writing or to complete the forms of RFQ documents, questionnaires, and specifications in all respects, may invalidate the bid.
- 9.5 Where items are specified in detail, the specifications form an integral part of the RFQ document and bidders shall indicate that the items offered are compliant to the specification, by way of a global code or picture detailing the specification or any other form that enables ECSECC to validate the items offered are compliant to the specification. In cases, where items offered are not compliant to specification, bidders shall indicate the deviations from the specification.
- 9.6 In instances where the bidder is not the manufacturer of the items offered, the bidder must state the relevant manufacturer or supplier of the items offered.
- 9.7 This RFQ will be processed in accordance with the PPPFA requirements and in line with the ECSECC SCM Policy.
- 9.8 This RFQ is subject to the General Conditions of Contract (GCC) and re-issues thereof. Copies of these GCC are obtainable from ECSECC office.
- 9.9 The quotation should reach this office not later than the closing date and time above. Please indicate the estimated date of delivery, next to delivery date, above.
- 9.10 Bids received after the closing date and time (late bids) at the address indicated in the bid documents will not be accepted for consideration.
- 9.11 Prices should be in RSA currency and please indicate if VAT inclusive/exclusive. Price Offer should be valid for **60** days from the closing date of this RFQ.
- 9.12 ECSECC reserves the right to **not** award or to cancel this bid at any time and shall not be bound to accept the lowest or any bid.

- 9.13 Should the quotation be submitted with any special terms and conditions which will govern or regulate or qualify the service that you will provide to ECSECC, same should be indicated as such in your quotation.
- 9.14 ECSECC reserves the right to accept those terms and conditions as originally submitted or to amend them in order to protect the rights and interests of ECSECC or reject them.
- 9.15 Should you refuse to agree to provide the said service subject to the amendment of the special terms and conditions, ECSECC will be entitled to reject your quotation.
- 9.16 ECSECC upholds good ethical principles. Should there be any transgression of ethics, you are required to report such to the CEO of ECSECC.
- 9.17 ECSECC does not pay for goods/services **not** received.
- 9.18 Please note that ECSECC has up to 30 days to settle the account after receiving the items and invoice.

10 SERVICE LEVEL AGREEMENT

- 10.1 Upon award, ECSECC and the successful bidder will conclude a supplementary agreement regulating the specific terms and conditions applicable to the services being procured by ECSECC.